

ArgoTrak use of CalAmp Tag HVAC Company

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the return on investment was almost instant."



Cal/Amp®



Freon isn't Free

A family-owned heating and air conditioning company owner suspected his employees might be performing side jobs. He didn't mind that so much as they did that in their own vehicles, but he thought they might be using company-purchased freon. At more than \$50 a pound, he could be losing hundreds of dollars a week. His trucks were already equipped with CalAmp Telematics equipment, so he knew where the trucks were, but that wouldn't stop his crew from taking the freon cannisters off the truck and then doing side work. The cannisters weren't being stolen or left behind, but their contents were being used for non-business activities, and he had no way to track it.

But how was he going to catch his employees in the act and correct the behavior?





CalAmp Tag

The owner brought his problem to ArgoTrak, a CalAmp dealer and service provider, and they proposed attaching CalAmp Tags to each Freon cannister on the truck. Using an easily configurable rule, ArgoTrak set up the CalAmp LMU to do a scan for the cannister every few minutes. That way, if an employee took a cannister off a truck after hours, or while the truck was parked at the employee's house, it would create a record (and an alert, if desired) to let the owner know that suspicious Freon activity was at hand.

It worked.

Within a few weeks, the owner was able to confirm his suspicions, and identify the employees who were stealing Freon for their own side jobs.

“The owner was thrilled that the Tag worked so flawlessly with the CalAmp telematics solution he already had in place,” said ArgoTrak Director of Product Development Jim Wheeler, “The low cost of the tags meant that he could apply them liberally across his

entire inventory of Freon cannisters, and the return on investment was almost instant. The owner has now asked about putting Tags on his expensive ladders that are sometimes stolen off his trucks or left behind at job sites.”

About CalAmp Tag

CalAmp Tag is a smart proximity sensor that can be affixed to assets of any size and is supported by CalAmp's application powered by CalAmp Telematics Cloud (CTC). If tools or other valuable assets are left behind, the system will identify the last known location and alert operation managers and drivers to assist in a quick recovery.

CalAmp Tag can be adhered to asset of all sizes and integrated with existing or compatible CalAmp telematics devices installed on a vehicle or job site making setup quick and efficient. At a size of three quarters, the weatherproof smart proximity sensor tag can be applied discreetly to an asset and has a lifespan of approx. 2 years (with normal usage).